

# USA Trucking Consultants LLC 1-888-556-0733

www.usatrucking consutants.com

# THERE IS BIG MONEY IN TRUCKING!! LOW START UP COST!!

# OWN YOUR OWN TRUCKING COMPANY AND EARN A POTENTIAL OF \$3,200 PER WEEK, UNLIMITED CUSTOMERS, 800 BILLION DOLLAR INDUSTRY.

EVER ASK YOURSELF WHAT KIND OF BUSINESS YOU WANT TO GET INTO AND LET YOUR MONEY WORK FOR YOU – YOU CAN GET INTO THIS TRUCKING OPPORTUNITY FOR ONLY AN APPROXIMATE START UP COST OF \$55,000.00 (WAC). USA TRUCKING CONSULATANTS WILL HELP YOU OPEN YOUR OWN TRUCKING COMPANY AND SUPPLY YOU WITH UNLIMITED CUSTOMERS BASE!! EARN MONEY FROM DAY ONE!

Learn how to make good money in the trucking industry and become part of this 800 billion dollar industry. USA Trucking Consultants trucking helps people all over the country open their own trucking companies. USA Trucking Consultants and partners have been in the trucking industry for many, many years, well over 25 years and owned and operated many successful trucking fleets.

USA Trucking Consultants is located in New York and is a family owned and operated business and just focuses on helping people open successful trucking companies and has helped open over 70 trucking companies and have helped many people reach financial freedom. USA Trucking Consultants is the only company in America to help clients open up trucking companies in all aspects of trucking from start to finish, not just a part of the items needed to open a trucking company, Everything from A-Z. We do it all as you will see in our services section of this summary.

Using our knowledge and relationships we have created over many years USA Trucking Consultants will help you start your own trucking company and most importantly guiding you so you are successful in the trucking industry and not making the mistakes that many people make when they try to open a trucking company without having any knowledge in the trucking industry and fail within the first 6 months. The trucking industry has changed so much since we started in this industry many years ago and we know how to adapt and grow to these changes because we have been in the trucking business for many years. We know what works and what does not work through many years of experience in the trucking industry. Let us show you what most trucking companies and trucking magnets do not want you to know as there is so much money to be made in this industry if done the correct way and now you can become a part of this booming industry and work for yourself.

USA Trucking Consultants will consult you so you can be successful in the trucking industry and we can help your company grow. You can work from home or you can work on a beach or anywhere you choose. The Trucking Industry is the largest industry in America with revenues over 850 billion dollars a year. USA Trucking Consultants will help you get set up to start a trucking company and start earning god revenue from the first day you open (Unheard of in any business) You can earn a potential income of over \$160,000.00 per year and can be an average of \$3,200 per week with operating 2 trucks with a average start up cost of \$55,000.00 to \$65,000.00 (With financing) If you start with more cash and less financing, obviously you will earn more net profit.

USA Trucking Consultants has thousands of direct relationships with shipper, brokers, vendors, drivers etc which we have created over the years and we do not have a shortage of loads to run, in matter of fact we have so many loads to choose from that we pick and choose the most profitable freight and lanes to run. Most people who first call us think that finding the freight is the hardest part, that could be the farthest from the truth, finding the freight is one of the easiest parts of this business as the demand for freight that has to be moved on a daily basis There is so much freight to be moved that is outweighs the supply of trucks that are moving the freight on a daily basis.

You can start earning money from the first day you open and that means you start making a profit the first week your company starts hauling loads which is unheard of when opening a new business, most people do not pull out a profit when opening a new business for many months or years. As you can see this really is the best business out there because of there being so much freight to haul that you do not have to worry about getting customers, the customers are waiting for you. There are not any other companies in the USA that do what we do and help you set up a trucking company from A-Z and that is everything for such little money to get started and you can start earning profit from day one. Now let's look at a few facts about the trucking industry.

#### HERE ARE A FEW FACTS ABOUT THE TRUCKING INDUSTRY.

America has always been about being the biggest and the best; being on top of the hill was, and still is, almost always revered. Right or wrong, being number one - if only in size- has always been important to us. The tallest building, the fastest car, or the biggest pizza pies are all deemed significant. The trucking industry has not one to toot its own horn (pun intended), but it's become one of the largest and most critical industries in the U.S.A. It touches everyone's daily life and in my humble opinion, we should know just how big it is. The scope of the trucking industry in the U.S. is hard to fathom. In a previous post, Life in America without Trucking, we shared a few statistics. For example, trucking moves nearly 75% of all freight tonnage in this country, but when you look closer at the overall impact of the trucking in the U.S. - the numbers are staggering.

# A FEW U.S. TRUCKING INDUSTRY STATISTICS:

- \* 850 billion dollars in annual revenue
- \* 280,000 trailers are sold each year
- \* 54.9 billion gallons of fuel are consumed yearly
- \* 69.1 billion dollars in merchandise is shipped yearly
- \* 22.4 billion dollars in road usage and taxes are paid every year
- \* 433.9 billion Miles are driven on U.S. highways, 194.3 billion by class A tractor trailers
- \* 16.5 million Tractor-trailers are registered in the U.S.
- \* 8.9 million trucking employees, including 5 million truck drivers

# WHAT DO THESE NUMBERS MEAN?

Trucking is larger in annual revenue then any U.S. manufacturing industry (keep in mind, trucking is a 850 BILLION dollar industry)

#### Other industries:

- Food \$279,390.000
- Pharmaceutics \$277,975.000
- Motor Vehicles \$180,721.000
- Beverages \$135,619.000

# The annual miles driven by the trucking industry in this country are enough to go to the moon and back - OVER 100 TIMES!

The 54.9 billion gallons of fuel consumed yearly by the trucking industry represents nearly 15% of the total fuel consumed in the U.S. How big is the trucking industry? If the trucking industry was a nation and the 850 billion in annual revenue was their GDP (Gross Domestic Product). It would rank 32nd - That's huge.

The trucking industry builds our cities and homes, feeds America, supplies our oil and motor vehicles and makes sure we have clothes on our back plus much more. Is the size of an industry important? Yes extremely, an industry this large-especially one so closely tied to all industries in America. The trucking industry touches everyone, the next time you pass a tractor-trailer on the highway; remember they are delivering goods for all of America.

Trucking continues to be the dominant mode of transportation in the United States. In 2023, trucks moved 13.9 billion tons of freight, which is equivalent to 74.8% of all domestic shipments. The trucking industry has an optimistic future ahead: a combination of low inflation, a growing housing market, a huge growth in the stock market and lower fuel prices has helped the industry expand 15.3% from 2020 and only continues to look more positive.

In March 2023 the industry growth reached 5.95 % from last year. The trucking Industry has such a positive outlook, that companies are desperately struggling to fill driver's positions to move their freight. The trucking industry is the life blood of the U.S. economy. 75% of all freight tonnage goes on trucks. Without the trucking industry and our truck drivers, the economy would come to a standstill. To move 13.9 billion tons of freight annually requires nearly 16 million Class A tractor-trailers and almost 4 million truck drivers. It also takes over 55 billion gallons of diesel fuel to deliver all the freight. Simply-without trucks, America stops!

Trucking companies have added over 30,000 new jobs in the last 10 months, according to the U.S. Bureau of Labor Statistics. That's the 18 straight months of growth and the industry is expected to continue adding jobs over the next several years.

According to current labor analyst the trucking industry expects to have a shortage of 40,000 freight movers in the U.S. by 2026. The shortage could reach 80,000 by 2028. There is so much freight that must be moved daily that most companies are willing to pay more than the national average to move and haul their freight and get their product to the customers. No major or large company can afford to have their product sit as this will cost them much more money to have the product sit then to pay more to have their product delivered on time to their customers.

There is an average of 750,000 loads that need to be moved from point A to point B somewhere in America on a daily basis and there are just not enough trucks to move the freight. The bottom line is the trucking industry is getting bigger each day with more products needed to be shipped on a daily basis and a shortage of trucking companies to move the freight. Many analysts predict freight rates to jump by 20% in the next year. As you have read the trucking industry is very huge and getting bigger and very profitable industries to get into if you know how to start and manage a trucking company. USA Trucking Consultants will help you be successful in the trucking industry as we have many years experience. This opportunity is a very lucrative opportunity. Now let's get into our services as listed.

# **USA TRUCKING CONSULTANTS SERVICES:**

- 1. We will go over all details of this business.
- 2. Help you set up LLC and EIN (If needed)
- 3. We will introduce you obtain financing if needed to purchase your trucks and trailers (WAC)
- 4. We will help open up new corporation in your state if needed
- 5. We will secure your common authority to start a trucking company (MC,# DOT# etc)
- 6. We will secure your trucks through our network of dealers
- 7. We will secure trailers through our network of dealers
- 8. We will secure all professional drivers, including MVR, PSP, CDLIS, Background, etc.
- 9. We will set up mandatory DOT drug consortium for pre-employment, DOT screening
- 10. We will set up drug consortium as mandated by FMCSA
- 11. We will set up mandatory DOT employment compliance in specialized DOT approved files
- 12. We will set up DOT approved vehicle maintenance program
- 13. We will set up fuel cards with our approved vendors giving you major rebates of diesel fuel
- 14. We will set up PrePass Plus
- 15. We will set up commercial trucking insurance needed to operate under DOT and FMCSA regulations
- 16. We will introduce you to an accounting firm (Bookkeeping, IFTA Taxes)
- 17. We will secure all vinvl for trucks and make sure they are proper dimensions and placed correctly
- 18. We will secure GPS, Navigation, ELD and tracking for trucks
- 19. We will have GPS, Navigation, Satellite, ELD, etc properly installed in your trucks
- 20. We will obtain all flatbed equipment, Chains, Binders, Tarps, Straps, etc.
- 21. We will set up factoring company so you get paid on a daily basis
- 22. We will introduce you to payroll service
- 23. We will have all IRP, IFTA, Federal (FMCSA) paperwork completed for you to register trucks/trailers
- 24. We can provide a 3<sup>rd</sup> party inspection company for trucks
- 25. We can provide a service to pickup trucks and trailers for delivery and set up trucks/ trailers/ equipment
- 26. We will dispatch and run all of your day to day operations and communicate with drivers
- 27. We will set up and complete all contracts with shippers and brokers to run loads
- 28. We will dispatch all of your freight and make sure company is running the best lanes
- 29. We will make sure you're prepared to pass your audit
- 30. We will help grow business and add more trucks to fleet for free

We will give you 2 weeks of free training and run all day to day operations, if needed we can run your companies day to day operations as long as you need us. Our services include dispatching freight to drivers and obtaining and signing all documentation for shippers and brokers to haul freight, processing your payments so all paperwork is completed for payment to your company, communicating with drivers, finding drivers when needed, and will never charge you any more fees to help your company grow to add more trucks and you will always be able to contact us for consultation on any questions you might have.

USA Trucking Consultants will complete the process for you as your consultants. The process takes about 4-6 weeks to complete everything. We would recommend starting a new trucking company with 1-2 trucks as we feel this is perfect to start off in the trucking industry with a lower start up cost. After 6-8 months you can start expanding your company. We will consult you how to be successful and help you do all steps needed to start this business plus supply you with all the freight for your company to haul for a small onetime fee of \$5,000.00 upon signing contracts and a balance of \$2.999.00 after 2 weeks of us running your company and making earnings, which for all the work we put in over a 4-6 week period is a very fair rate. Once your business is set up and running we will show how to run all the day to day operations for 2 weeks for free.

USA Trucking Consultants has three functions in its company. The first function is to get your business set up and to start hauling freight. The second function is to book all of your loads through our dispatching service as we employ many dispatchers who are highly trained and will always book the most profitable but efficient loads running only the best lanes possible.

Our dispatchers will always be in contact with you as the owner and always with the drivers to make sure everything is running smoothly or take care of any problems that might arise. The third function is to have our secretaries do all of your paperwork such as, completing contracts with customers, collecting all of your rate conformations and BOL's (Bill of Ladings) so you can get paid on a daily basis. Submitting all of your paperwork to get paid, keeping track of drivers logs and receipts, Completing all of drivers miles and figuring out payroll, making sure all drivers DOT files are kept in order and kept up to date along with making sure all drivers are updated on random list with drug consortium and removing or adding drivers from insurance or as needed plus more.

USA Trucking Consultants will do all of this work for a small fee of 6% per truck per week which is a very cheap cost compared to other dispatching services that charge to just dispatch trucks from A to B, and do not do all the extra work that USA Trucking Consultants does, as you grow we grow. As you read there are allot of requirements (Especially FMCSA and DOT) to start up a trucking company but the wonderful thing is that we will help you do all of the work and you do not have to make the mistakes that many new trucking company owners make when they try to do everything themselves without knowing anything about the trucking business and the trucking industry. USA Trucking Consultants and partners have been in this industry for over 25 years and we know how to set up a successful trucking company, we know what works and what does not work and know how to open a trucking company without making costly mistakes.

How much can you earn? Well first of all we have access to thousands of loads of freight that need to be moved on a daily basis throughout the nation. USA Trucking Consultants have relationships with many brokers and shippers. We will bring you on to our database of loads for your review. Once your company is set up and your truck is ready to start hauling freight we will find the most profitable loads for you which includes the best lanes to haul freight which is very important.

Once we book your load and sign all the contracts with the shippers or brokers, we will receive what's known as a rate confirmation. This is just a document verifying the price they are going to pay you to haul their freight from point A to point B, there will also be important details in that rate confirmation such as what the commodity is that your hauling, the pickup and drop address, if the load has to be tarped or chained and any other special instructions regarding the load. Once that load is delivered at the receiver, the receiver will then sign off on the BOL (Bill of Lading) which they will receive from the shipper, then the driver will scan the BOL inside their truck and send it to our dispatcher so we can process the BOL, Rate confirmation and all other documentation to be completed so your company can get paid the next day as these funds go directly into your bank account which only you will have access to.

USA Trucking Consultants always recommends trying to pay cash for as much as you can upfront for the business so it's less bills you have when starting and that is very important when trying to grow a new trucking company. We also realize that some parties only have a certain amount of funds and budget to start a new business. It will be a minimum start up cost of approximately \$60,000.00 to get into this trucking opportunity.

USA Trucking Consultants always recommends having additional funds when opening a new business as there could be unexpected cost that comes up in the first few months of opening a new trucking company or any company.

USA Trucking Consultants work with many truck and trailer dealerships who offer financing along with a financing company that will finance truck and trailer with acceptable credit. USA Trucking Consultants can refer you to the parties if needed. Most dealerships or finance companies will require between 15% - 20% down payment.

Once your Federal authority is active (MC #, DOT # BOC agents) which takes about 4 - 6 weeks to complete, USA Trucking Consultants can start booking loads for your company. The time frame of 4 - 6 weeks to start your trucking company has nothing to do with us or our performance as this is how long it takes for the FMCSA (Federal Motor Carrier Safety Association) to go to every state in the lower 48 and advise them that your opening a trucking company and you must be assigned what's called a BOC -3 agent, these are process agents that must be registered with the FMCSA. In the meantime while we are waiting for your authority to go active we will start completing all the other steps that needed to be completed.

Once your financing is in place we will go to one of our many truck dealerships that we have relationships with and will make sure we get you a good solid truck with low miles and a warranty, A Semi truck is made to last a million miles or more but we will get you trucks that are 2 or 3 years old with about 300,000 miles which will last you a long time as long as you take care of the truck with doing monthly PM's (Preventive Maintenance)

Remember the most important items in trucking is a good reliable truck because if you truck keeps breaking down then obviously you cannot pick up loads and make money if your truck is always down, We will research many trucks to you the best truck. The cost for trucks will range around the average price of \$60,000.00 - \$65,000.00, the cost for a good solid trailer for approximately \$25,000.00 and the truck and trailer can be financed if needed.

USA Trucking Consultants will secure all of your IRP documentation (International Registration Plan) UCR (United Carrier Registration) and IFTA (International Fuel Tax Agreement) as being a first time trucking company owner, obtaining the correct paperwork and having all the proper information for IRP (International Registration Plan) and IFTA (International Fuel Tax Agreement) when going to register your vehicles in your states commercial motor vehicle department it consist of many forms and documents which we will prepare for you as it can be very confusing for first time business owners.

When you walk into the DMV your paperwork will all be in order, completed and filled out properly and all you have to do is just hand the paper work to the different DMV departments (IRP, IFTA) as we will go over all of this with you. You do not want to drive for hours to a DMV to only have the wrong paperwork or did not bring the correct documents just to drive home and come the next day, believe me it happens a lot. Once your trucks and trailers are registered and your authority has gone active and your insurance is live and we have completed all the other necessary steps to start your trucking company, now you can start hauling loads and making money!

When it comes to start making money USA Trucking Consultants will book your freight loads for you, USA Trucking Consultants has a database of thousands of shippers and brokers we work with and you will also have access to this. USA Trucking Consultants will book all of your loads for free for the first 2 weeks and we will also train you how to do this. Every day there are hundreds of thousands of loads that need to be moved across the USA, and through our data base we pick and choose what loads to run and the most profitable loads to run and as stated before. USA Trucking Consultants will show you how to find the most profitable, efficient loads.

There is a lot to finding the correct loads and the best lanes to run, as some lanes are much better than others to run as we know what lanes to run and what lanes to stay out of as our dispatchers are highly trained to only run the best lanes as possible.

Navigation/ELD/Tracking units are wired into your truck and this system will always allow you to monitor your truck via the internet and will always give you the exact location of where your truck is currently located. This system also records how many miles your truck has driven in each state which will be needed by your accountant so they can calculate your IFTA gas tax due every quarter. As of December 2018, The FMCSA implemented a new HOS (Hour of Service) guidelines for all trucking companies and drivers cannot use paper logs to show their hours of driving or HOS. Now everything must be ELD Compliant (Electronic Log Device) This device takes care of the driver's logs for you and can be reviewed online. All Class A truck drivers by law can only drive 11 hours a day and only work a total of 14 hours a day (Working but not driving) Once a truck driver has driven 70 hours in a 7 or 8 day period they must take a 34 hour break before they can start driving again. This device will monitor the hours for you so when the driver gets pulled into a weigh station (Which they will) the driver can just show the logs and HOS through their ELD system online.

USA Trucking Consultants will also help you obtain gas cards for your trucks that can be used at all the major truck stops (Pilot, Flying J, TA, Pilot, Hess) Once you have these cards you will be supplied statements online which will track how much gas you have used in all the states your trucks drove through in the last, 30, 60, 90 days which you will need to pay your IFTA taxes due quarterly which the accounting service we introduce you to will take care of.

The gas cards are much better than paying cash for gas as you will get an approximate rebate on each gallon of diesel fuel that is purchased and you will get a rebate of about 10 - 20 cents per gallon. You will always be able to monitor and track online how much gas your trucks are going through. Your drivers will never have access to any funds for gas, they must always use the gas cards and these cards can only be used for diesel fuel at these truck stops only. If needed you can also give out cash advances and buy supplies such as oil, or antifreeze, etc. on these cards as you set this up online from your computer as a onetime withdrawal off the cards and you can only trigger this, you can turn off the gas cards any time you desire from your computer and we will explain all of this to you. We will supply you the accounting service who will do all of your accounting service such as bookkeeping and IFTA and these accounting services ONLY work with trucking companies, no one else.

As you can see there is allot to opening a successful trucking company and you might be a little overwhelmed, don't worry, USA Trucking Consultants will handle everything for you and teach you how to run your company so your successful, we do everything for you from A-Z, we do not leave anything out and you will not make the mistakes that many make when they first open a trucking business. We are your consultants for success for as long as you need us and we will never abandon you and be teaching you from the start. Now let's talk Profits!

# **KEYS TO SUCCESS:**

As for any business there are keys to success that must be followed to be successful. The number one key in the trucking business is to always keep your trucks moving and hauling freight, as we say in the trucking business "If the Wheels are not Turning, you're not Earning" We will make sure your wheels are turning. As mentioned before the most crucial items to be successful and profitable in the trucking industry is to get good trucks and good drivers. When it comes to finding good paying loads and obtaining the freight, this will not be any problem. You will be a nationwide carrier and we have access to thousands of loads that need to be picked up from all parts of the USA on a daily basis, but we mostly run in the Southeast and Midwest United States. Do not worry about finding freight, we pick and choose what loads are the most profitable.

#### PROFITS:

USA Trucking Consultants focuses on running flatbed loads as flatbed loads pay the most compared to Dry van and Refer (Refrigerated) but we can run any trailer you desire. Flatbed loads consist of lumber, steel, pipe, construction material, machinery, coils and any type of building or construction items. Flatbed loads average \$2.40 - \$3.20 a mile. We will not book any loads under \$2.30 a mile for a roundtrip run, most drivers can legally run about 570 -650 miles per day with deadhead miles (non-loaded miles). We try not to run more than 120 miles deadhead.

Each load that gets picked up and dropped off will pay on average \$1,300 - \$1,800 per day. When we hire drivers for your company we hire them under the terms of the drivers working 1 weekend per month and are home for 3 weekends. When a driver works weekends they will earn your company an average of \$1,800 more per week and we always try to find drivers who want to stay out weekends, but we realize that drivers need home time and to get good drivers and to keep good we need to make sure they are happy. The most important part of running a successful trucking company is Good Trucks and Good Drivers!!

All truck drivers can only work a maximum of 70 hours per week by DOT and FMCSA laws. A driver can legally drive a maximum of 11 hours a day and work a total of 14 hours a day under the HOS rules. If a driver is at a shipper and getting loaded or at a receiver getting unloaded they can use hours of service as working but not driving or off duty or in the sleeper berth. After 70 total hours of working in an 8 day maximum period, the driver must take a 34 hour break. Remember drivers are going to be your most valuable asset to your company along with having good trucks and being safe on the road.

USA Trucking Consultants put's a large emphasis on dispatching the very best loads for our clients meaning the most profitable and efficient loads but most importantly the best lanes to run in the best parts of the country. Allot of people get caught up in running the best paying loads which is a big mistake, for example, you take a load paying \$5.00 dollars a mile to West Texas, then you cannot find any good loads coming out of there and now you're forced to take a load paying \$1.10 a mile or they see a load going up to New York City paying \$5.00 a mile but they do not realize that automatically it will cost them \$300.00 dollars just to go back and forth over the George Washington bridge in and out of the city and they will spend another \$250.00 dollars on tolls getting up to NYC and pay almost \$6.00 dollars for a gallon of gas and get stuck in traffic along with no good paying loads coming out and it really gets the drivers upset. It can turn out to be a real headache, and not worth it. We train our dispatchers to only run the best lanes when booking your loads and we will teach you the same thing. We really only focus on loads in the South East and Mid West and it all starts with that very first load you book on Monday that will determine the profits for the rest of the week as we will show you.

#### PROCEDURES:

Now when it comes to purchasing your trucks and trailers we do work with a lender which we will introduce you to as long as you have a 680 -730 FICO credit score to get financed and the finance rate depends on your actual FICO score but it is usually around the 10%-13% range. We also work with many dealerships that can finance. Once you're ready to move forward and we sign contracts, \$5,000.00 is due to start the process of opening your new trucking company. When your company has been opened and you start hauling freight and earning revenue, \$2.999.00 is due for final consultant fee. Once we start the process you will never send funds for your trucks, insurance, equipment, etc to USA Trucking Consultants as you will send them directly to the vendors we introduce you to. The only funds that ever sent to USA Trucking Consultants are the consulting fees.

USA Trucking Consultants recommends trying to purchase the trucks and trailers outright because it's much better to start a business with as low of debt as possible and you will then in turn start earning more profit week to week from the start, (More Assets, Less Liabilities) but we also realize that a lot of people do not have all the funds to get started in this business and that is why we help get your company financed. We have many clients who only need a portion financed and not the whole amount which we can do. We always recommend having an additional \$10,000.00 put away for any unhidden events that might come up. We are here to help you and get your business started and be successful and grow so you can start making a good profit and actually get you out of the "Rat Race" and stop making other people rich and start making yourself rich. Let your money work for you!

It is about a 4-6 week process to get everything completed but now you will be ready to start making money with your new Trucking Company. Once your company is ready to start hauling loads we will run all of your day to day operations and book all of your loads for 2 weeks for completely free, and as we are doing this we will also be teaching you how to do it. After those 2 weeks for free of running your company we will then run all of your day to day operations as described for a minor cost of 6% per truck per week, which is really cheap for all the work we do. If you prefer after those 2 weeks you can run your company but to start we recommend for the first 30 - 60 days letting us run your company so everything goes smoothly the first few months of operations but this is up to you. We recommend starting with 2 trucks and 2 trailers.

#### PROFIT/EXPENSE:

Now we are stating the numbers below for 2 trucks, we feel starting with 2 trucks is the most cost efficient and stable way to run your trucking business when you first get started and as time goes on you can always add more trucks but you can start with 1 truck if you prefer.

The average gross profit per truck is about \$6,500 - \$7,000 per truck per week with solo drivers and the gross profit can be much more with team drivers which are hard to find and if possible we will always try to get team drivers. To start with solo drivers on a low end of \$2.40 per mile, you can see what you can make but many times we are grossing over \$2.70 a mile.

For this example we will start with both trucks grossing a weekly average of \$13,000.00 (Each driver averaging 2700 miles or a total of 5400 driven miles for both trucks @ \$2.40 a mile, not including dead head miles) for both trucks We can never guaranty any amounts per week as the gross profits will be different each week, this is just an example, The profit/expense is an average with financing 2 trucks and trailers.

### PROFIT/EXPENSE TO FINANCE 2 TRUCKS.

APPROXIMATE WEEKLY AVERAGE GROSS INCOME FOR 2 TRUCKS RUNNING 5400 MILES PER WEEK at \$2.40 PER MILE (\$6,500.00 PER TRUCK) \$13,000.00 PER WEEK GROSS PROFIT EARNED BY BOTH TRUCKS, THIS IS JUST AN AVERAGE AS EVERY WEEK GROSS INCOME WILL BE DIFFERENT BECAUSE ALL LOADS ARE DIFFERENT PRICES.

We always recommend having additional funds put away for any unexpected bills that might come up within the first few months of operation.

APPROXIMATE GROSS PROFITS FOR 2 TRUCKS WEEKLY = \$13,000.00

The below numbers are on financing all aspects of opening a new trucking company. If not financing, company will profit approximately \$1,600.00 more per week.

Approximate weekly factoring fee at 3%% = \$390.00

Approximate weekly drivers pay - 5,200 total miles - 26% of load = \$3,400.00

Approximate fuel cost - \$4 dollars per gallon (After rebate) - 8MPG = \$2,700.00

Approximate Weekly truck and trailer finance cost - \$900.00 (Paid monthly)

Approximate Weekly truck maintenance fees put away in case of break down - \$500.00

Approximate Weekly truck and trailer insurance payment - \$900.00 (Paid monthly)

Approximately weekly toll expenses - \$100.00

Approximate Weekly software expense - \$40.00

Approximate Weekly accounting fee - \$50.00

Approximate Weekly dispatch fee - \$720.00

Approximate Weekly Misc. fee - \$100.00

(These cost are paid directly to vendors, not to USA Trucking Consultants, except for the dispatch fee)

Weekly Average Gross Profit = \$13,000.00 Weekly Average Expenses = \$9.800.00

Approximate average Weekly Profit for 2 Trucks = \$3,200.00 per Week

The Net Profit above is approximate weekly average and could be more and could be less. USA Trucking Consultants will never make any representations on a guaranteed amount that will be made.

#### **START UP COST:**

# COST TO START BUSINESS WITH FINANCING TWO TRUCKS AND TRAILERS (APPROXIMATE)

You can also start with 1 truck which would cut start up cost by about 40%

Trucks and trailers can be financed with acceptable credit

\$28,000.00 - Down payment on trucks and trailers, APU, balance can be financed

\$5,000.00 - Cost for equipment for flatbed trailer - Tarps, chains, binders, coil racks, etc

\$4,000.00 - Cost to obtain trucking authority and register trucks (IRP, HUT, IFTA etc)

\$5,000.00 – Insurance deposit

\$8.000.00 - Cost to have all trucks and trailers picked up and driven to 1 location (Equip installed)

\$3,000.00 - ELD/Navigation - GPS/Satellite

\$ 500.00 - Software online - Loads, Employment, and Maintenance files, ELD, etc.

\$ 400.00 - Drug Consortium, Clearinghouse

\$ 400.00 - Graphics - Logo - MC, DOT# (Vinyl)

\$ 700.00 - Misc

(This does not include the first initial consultant fee of \$5,000.00)

APPROXIMATE COST TO START TRUCKING COMPANY WITH 2 TRUCKS = \$55,000.00 (This is not an Exact number, just approximate as certain cost might be higher or lower in different states)

We always recommend having additional funds put away for any unexpected bills that might come up when you first open your company.

USA Trucking Consultants is the only company in the U.S.A to do this full service, you will not find any other service that does all of this under one roof. Once we set up the business for you, it is your own business, we are not partners, we do not take any portion of your profits, we are not on your bank accounts as you will own 100% of your corporation. USA Trucking Consultants are just consultants and that is all we do is consult you on how to own and operate a successful trucking company.

This information and this summary is just a basic overview of our services and everything we do to help you be successful in the trucking industry but we have not even scratched the surface on everything in detail. The numbers above are just approximate. Once you call us and we go over more details. USA Trucking Consultants has many years of experience in trucking and especially opening new trucking and will guide you down the right path and how to be successful in the trucking industry, so let us help you Not make the mistakes so many people have when trying to start a new trucking company.

USA Trucking Consultants has many years experience and knowledge in the trucking industry.

You will agree this is the best business around for the low amount of startup capital needed to get into this opportunity. So it's time to start taking control of your future and achieve the financial freedom you deserve as USA Trucking Consultants will show you how to make good money from day one, when you start this business we have unlimited customers waiting for you to haul their freight. You can start with 2 trucks and turn it into a big fleet. Become a part of this 800 Billion dollars Industry and take your cut out of the trucking pie. We look forward to speaking with you as our contact information is below. Please give us a call at **1-888-556-0733** 

# USA Trucking Consultants LLC 1-888-556-0733

The information above is just for informational purposes and USA Trucking Consultants LLC makes no guarantees on how much a trucking company can earn and all parties must understand the risk of opening any new business.